CAS Inhouse Counsel
Additional Information

Information and Application

The application including a CV and relevant diplomas is to be sent to:

Europa Institut an der Universität Zürich
Prof. Dr. Andreas Kellerhals
Hirschengraben 56
8001 Zürich
Telefon: +41 44 634 48 91
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Website: www.eiz.uzh.ch

On behalf of the Law Faculty of the University of Zurich this program is organized and run by:

EuropaInstitut
AT THE UNIVERSITY OF ZURICH

Student testimonials

– *«The CAS Inhouse Counsel provides a comprehensive and broad program which addresses the whole range of legal and non-legal capabilities to address business issues in uncertain environments today and in the future. I highly appreciated the experience and inspirational approach of the speakers, their invaluable support and excellent, forward-looking advice.»*
lic. iur. Jean Brogle, Attorney at law (Participant CAS Inhouse Counsel), Chief Business Affairs & Legal Officer (CBA/CLO), uniqFEED AG

– *«The course covers the legal and non-legal topics that are relevant for solving problems that arise for inhouse lawyers in most of the industries. In the CAS I enjoyed the exchange with both students and teachers from various backgrounds and appreciated the chosen approach.»*
lic. iur. Eva-Maria Greiner, Attorney at law (Participant CAS Inhouse Counsel), Lawyer Sales and Trading Services, Credit Suisse AG

University of Zurich UZH

Continuing Education

CAS Inhouse Counsel

Certificate of Advanced Studies

Law Faculty of the University of Zurich
Europa Institut at the University of Zurich

CAS Inhouse Counsel
Overview

Content / Target audience	The Inhouse Counsel program provides a broad overview of what it means to effectively practice inhouse, with an emphasis on practical advice and tools that can be directly put to use. The program has been developed by senior inhouse counsel and is delivered by leading General Counsels to provide an interesting, entertaining and, ultimately, pragmatic course for new and experienced counsel alike. The participants will learn about legal strategy, compliance and risk management, corporate governance, contract drafting and review, litigation and dispute management, and other key legal topics. Other skills necessary to inhouse success, including personal and leader effectiveness, project management and people management will also be addressed. If you want to develop skills to advance your career, this is your chance to see all aspects of inhouse life from the perspective of the lawyers who run leading law departments and functions. Lawyers in private practice with corporate clients also have much to gain, because this course will help you better understand your clients' challenges, thought processes, and priorities.
Admission requirements	The participants have a Master's degree as well as professional experience in the field. Exceptionally candidates with a Bachelor's degree or a comparable qualification as well as specific professional experience can be accepted. The number of participants is limited.
Language of instruction	English
Degree	Certificate of Advanced Studies UZH in Inhouse Counsel (10 ECTS)
Start of the program	The program is scheduled to start in March 2018 and will be held on 16 half-days (Friday afternoon and Saturday morning) on 8 weekends.
Organization	Prof. Dr. Peter Georg Picht, President of the Study Commission Prof. Dr. Andreas Kellerhals, Director
Teaching staff	General Counsels and experienced Inhouse Counsels of leading Swiss and global companies, including 3M, ABB, Dow Chemical, Google, Mettler-Toledo, Novartis, Sonova, UBS, Zurich Insurance, and many more.
Location	Zürich
Costs	CHF 8000.– including study material
Registration deadline	10th of January 2018

CAS Inhouse Counsel
Intended Program

Module	Date	Time	Topic
1	Friday, 09.03.2018	13.30–17.30	**Introduction** **Legal Strategy**: value proposition, alignment with company strategy, setting priorities, organizing the legal function **Welcome Apero**
2	Saturday, 10.03.2018	08.30–12.30	**Compliance Programs**: best practices and implementation generally; external stakeholders; whistleblowers and internal investigations
3	Friday, 23.03.2018	13.30–17.30	**Risk Assessment**: what should you worry about and why; enterprise risk, legal risk, and legal risk management techniques
4	Saturday, 24.03.2018	08.30–12.30	**Legal Sourcing**: sources of legal competence, structure and staff the legal team, outside counsel management
5	Friday, 06.04.2018	13.30–18.30	**Corporate Governance**: public company framework, key stakeholders & their duties and expectations (board, auditors, regulators) Student Presentations I
6	Saturday, 07.04.2018	08.30–12.30	**Competition Law**: key competition law topics and principles; approaches in EU, US, etc.; best practices for compliance
7.1	Friday, 20.04.2018	13.30–17.30	**Contracting I**: contract drafting principles, cross-border issues, coming to agreement
7.2	Saturday, 21.04.2018	08.30–12.30	**Contracting II**: standard terms/docs, contract management, negotiation best practices
8	Friday, 18.05.2018	13.30–18.30	**Litigation & Dispute Management**: evaluating when and where to fight; avoiding disputes, managing unavoidable disputes Student Presentations II
9	Saturday, 19.05.2018	08.30–13.30	**E-Topics**: data privacy, big data, e-commerce, cybersecurity
10	Friday, 01.06.2018	13.30–17.30	**Mergers & Acquisitions**: overview for the non-specialist **Intellectual Property**: overview for the non-specialist
11	Saturday, 02.06.2018	08.30–12.30	**Sales and Brand Management**: how you get your products and services to customers; managing 3rd party relationships; B to B, B to C
12.1	Friday, 15.06.2018	13.30–17.30	**Non-legal Skills I**: project management, budgeting, financial analysis
12.2	Saturday, 16.06.2018	08.30–13.30	**Non-legal Skills II**: people management, presentation Student Presentations III
13	Friday, 22.06.2018	13.30–17.30	**Personal & Leader Effectiveness**: factors that contribute to a successful and happy life and career
14	Saturday, 23.06.2018	10.30–12.15 13.15–16.15	**Introduction to Finance (Offsite)**: key financial topics lawyers should understand, including how to read financial statements